

Baja California Sur

Real Estate Market report - September 2020



NEW LISTINGS

HOUSES 75 \$ 69,108,400.00 *Listing Volume	CONDOS 75 \$ 33,023,370.00	LAND 111 \$ 212,398,239.00	COMMERCIAL 4 \$ 11,657,000.00	TOTAL 265 \$326,187,009.00
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PROPERTIES UNDER CONTRACT

HOUSES 37 \$26,639,500.00 *Listing Volume	CONDOS 42 \$15,506,288.44	LAND 48 \$64,946,061.97	COMMERCIAL 1 \$107,000.00	TOTAL 128 \$107,198,850.41
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SOLD PROPERTIES

HOUSES 31 \$15,939,537.00 *Sales Volume	CONDOS 27 \$6,705,072.11	LAND 27 \$5,463,300.32	COMMERCIAL 1 \$105,000.00	TOTAL 86 \$28,212,909.43
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SALES VOLUME : September 2020

AREA	#	Sale Price Vol.	Avg Sold Price	Average S/L	Avg Dom
Cabo Corridor	22	\$ 6,161,172.11	\$280,053.28	95%	210.41
Cabo San Lucas	13	\$ 3,832,579.00	\$294,813.77	94%	186.54
East Cape	8	\$ 2,125,900.00	\$265,737.50	92%	535.00
La Paz	13	\$ 1,768,172.32	\$136,013.26	91%	383.15
Loreto	2	\$ 1,178,000.00	\$589,000.00	100%	290.00
Pacific	13	\$ 2,490,586.00	\$191,583.54	91%	355.54
San Jose Corridor	6	\$ 8,075,000.00	\$1,345,833.33	87%	639.17
San Jose del Cabo	9	\$ 2,581,500.00	\$286,833.33	92%	244.44
Grand Total	86	\$ 28,212,909.43	\$328,057.09	93%	320.37

*All amounts are in USD
Source: MLS BCS